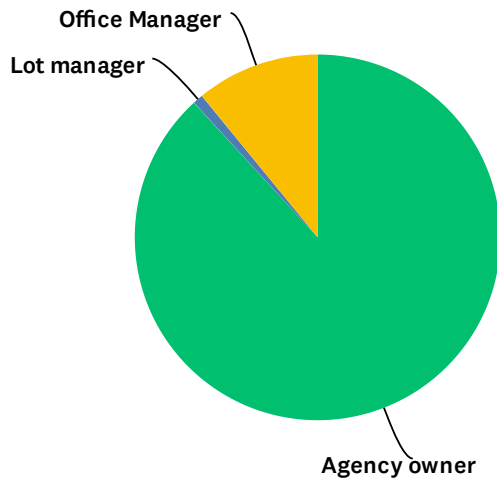


Q1 What position do you hold within the company?

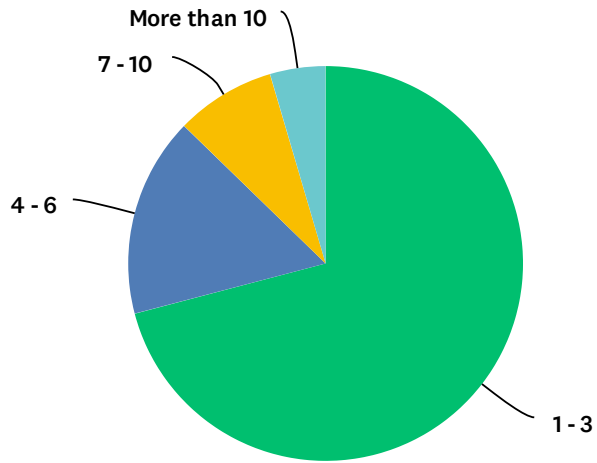
Answered: 110 Skipped: 0



ANSWER CHOICES	RESPONSES	
Agency owner	88.18%	97
Lot manager	0.91%	1
Office Manager	10.91%	12
Employee (staff)	0.00%	0
TOTAL		110

Q2 How many storage lots does your company have?

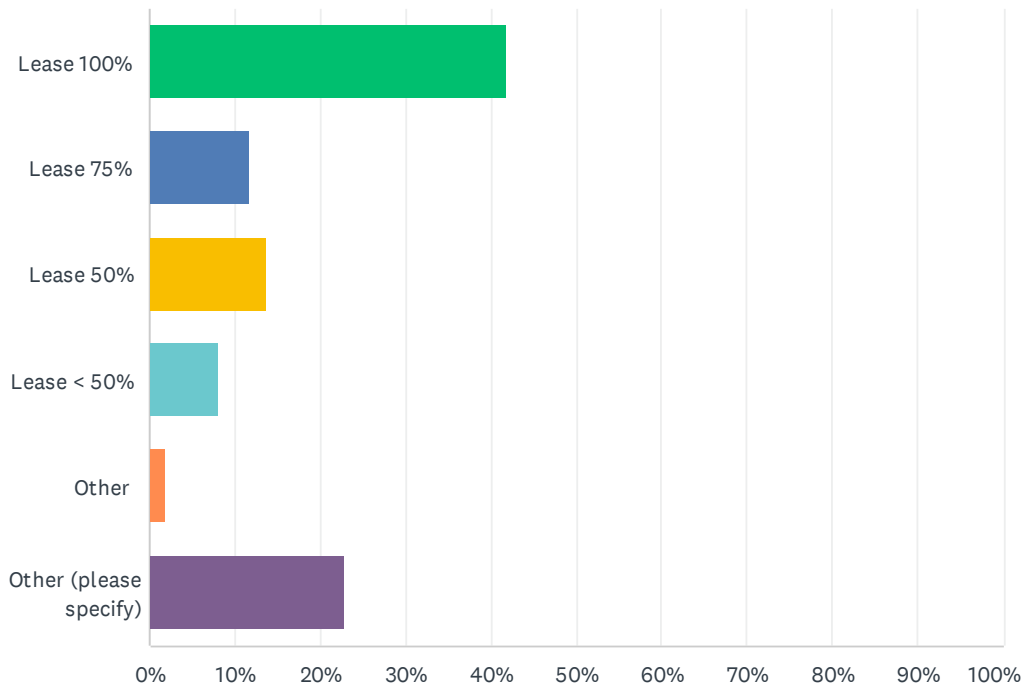
Answered: 110 Skipped: 0



ANSWER CHOICES	RESPONSES
1 - 3	70.91% 78
4 - 6	16.36% 18
7 - 10	8.18% 9
More than 10	4.55% 5
TOTAL	110

Q3 How many of your storage lots do you lease vs. own?

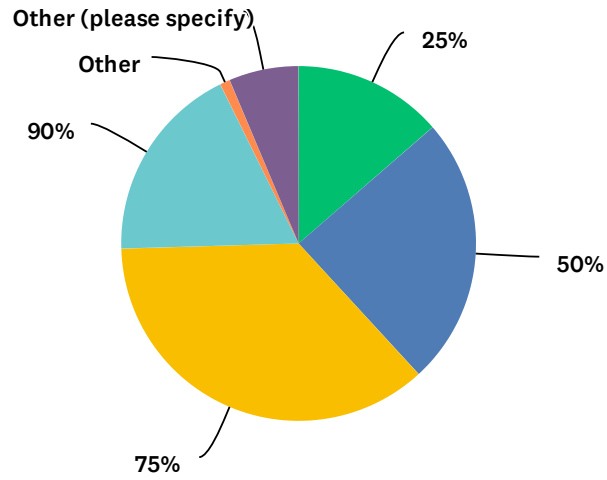
Answered: 110 Skipped: 0



ANSWER CHOICES	RESPONSES	
Lease 100%	41.82%	46
Lease 75%	11.82%	13
Lease 50%	13.64%	15
Lease < 50%	8.18%	9
Other	1.82%	2
Other (please specify)	22.73%	25
Total Respondents: 110		

Q4 How close to full capacity is your current lot(s)?

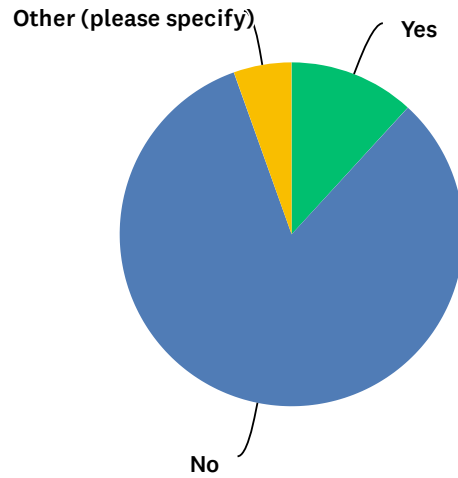
Answered: 110 Skipped: 0



ANSWER CHOICES	RESPONSES	
25%	13.64%	15
50%	24.55%	27
75%	36.36%	40
90%	18.18%	20
Other	0.91%	1
Other (please specify)	6.36%	7
TOTAL		110

Q5 Have you had any insurance claims at your lot(s) within the last 12 months related to theft, weather or acts of God, vandalism, other?

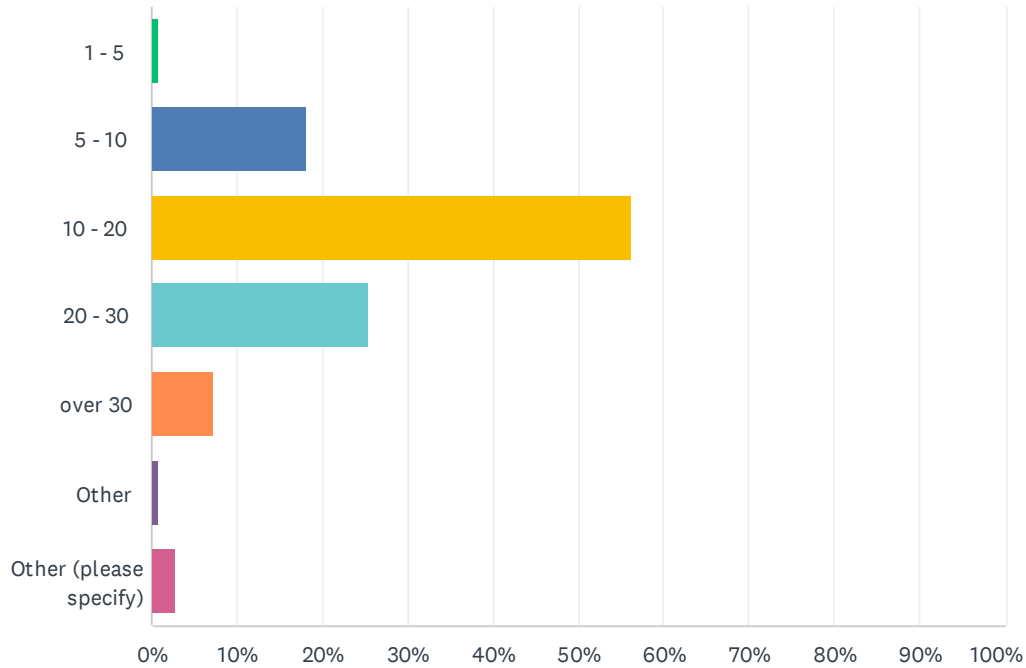
Answered: 110 Skipped: 0



ANSWER CHOICES	RESPONSES
Yes	11.82% 13
No	82.73% 91
Other (please specify)	5.45% 6
TOTAL	110

Q6 Do you know or can you estimate how many days the average repossession sits on your lot before going to auction?

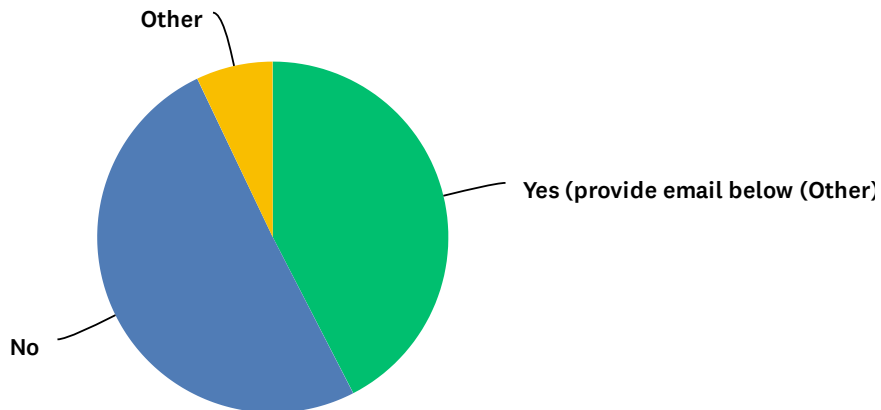
Answered: 110 Skipped: 0



ANSWER CHOICES	RESPONSES
1 - 5	0.91% 1
5 - 10	18.18% 20
10 - 20	56.36% 62
20 - 30	25.45% 28
over 30	7.27% 8
Other	0.91% 1
Other (please specify)	2.73% 3
Total Respondents: 110	

Q7 Would you be willing to share any stories relating to the challenges and high costs associated with purchasing, leasing, maintaining, and securing of your current storage facilities? If so, please give email address.

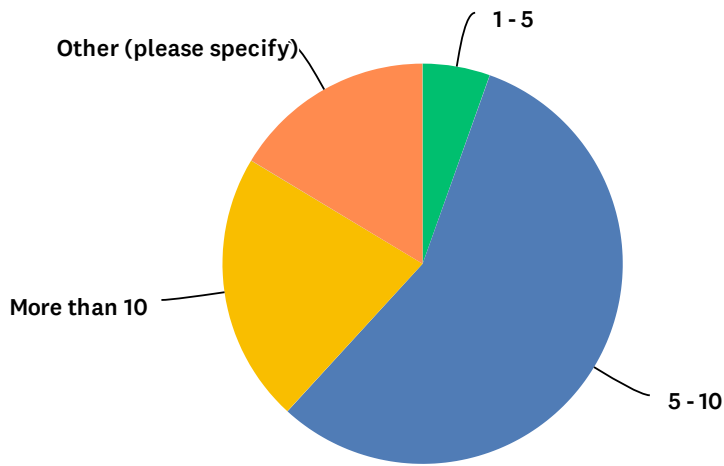
Answered: 99 Skipped: 11



ANSWER CHOICES	RESPONSES
Yes (provide email below (Other))	42.42% 42
No	50.51% 50
Other	7.07% 7
TOTAL	99

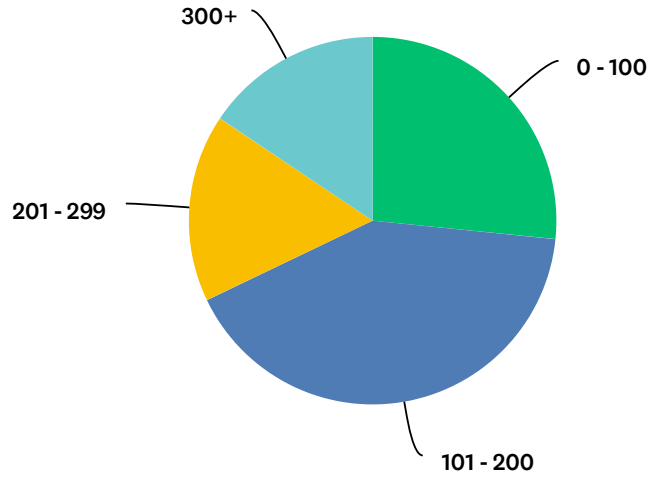
Q8 How many FREE days of storage do you offer a new client?

Answered: 110 Skipped: 0



Q9 On average what is the most amount of cars you can store at any one time at your largest location?

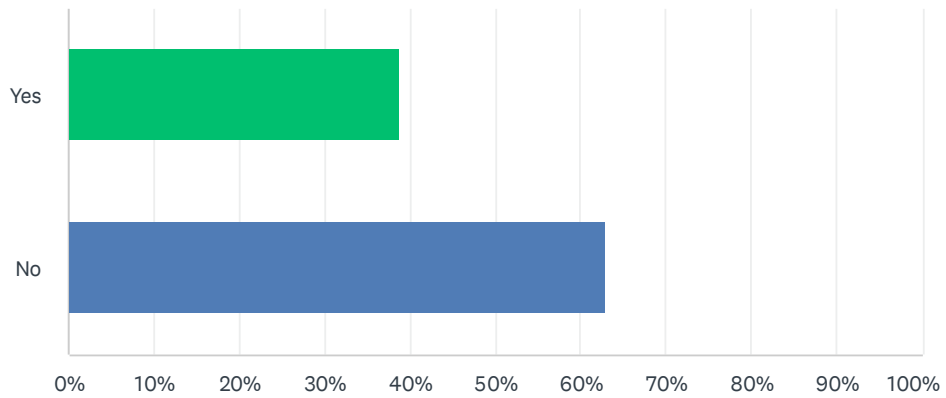
Answered: 109 Skipped: 1



ANSWER CHOICES	RESPONSES
0 - 100	26.61% 29
101 - 200	41.28% 45
201 - 299	16.51% 18
300+	15.60% 17
TOTAL	109

Q10 Have you renegotiated your lease in the last two years (since Covid)

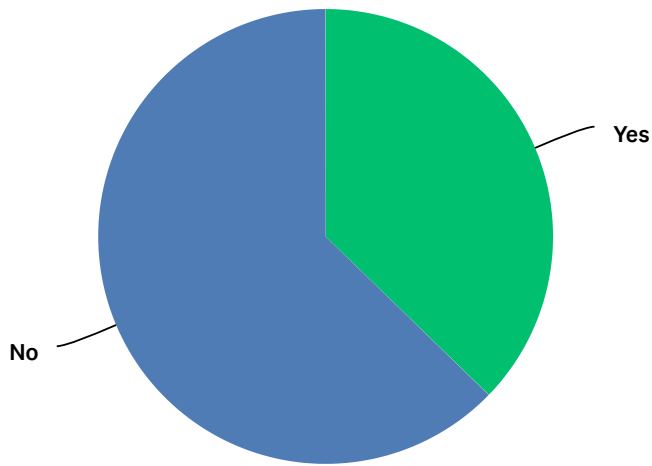
Answered: 108 Skipped: 2



ANSWER CHOICES	RESPONSES	
Yes	38.89%	42
No	62.96%	68
Total Respondents: 108		

Q11 If yes to question above, did your lease increase more than 10%?

Answered: 110 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	37.27%	41
No	62.73%	69
TOTAL		110

Q12 Any comments or suggestions?

Answered: 36 Skipped: 74