

American Recovery Association

The World's Largest Organization of Collateral Recovery Specialists



www.repo.org

About American Recovery Association



The American Recovery Association, Inc. is the world's largest and most respected organization of Professional Finance Adjusters and Recovery Specialists. Our 250+ members specialize in locating and repossessing collateral on behalf of banks, credit unions, leasing companies, etc. Our members are:

- Experienced – every member has at least two years of experience in the recovery industry, under the present ownership
- Trained in relevant state and federal laws regarding repossessions, skip tracing, locksmithing, marketing, etc.
- Bonded up to \$5M through American Recovery Association – the highest amount of protection offered by any recovery association

The American Recovery Association is headquartered in Irving, Texas and managed by an Executive Director, two home office staff members and a Board of Directors.

Membership Profile



- More than 250 members across the United States
- Serve lenders across the globe. Several of our members provide repossession services in such locations as the Bahamas, Canada, Costa Rica, England, Germany, Guam, Mexico, Puerto Rico, Thailand and the Virgin Islands.
- Majority of ARA members have at least 10+ years of experience
- Many of our members are 2nd and 3rd generation recovery professionals
- Offer a wide variety of services such as collateral transportation, collections, secured storage, process service, investigation/skip tracing, remarketing and auction (dealer & public)
- Specialize in an array of vehicles and equipment including: airplane motorcycles, automobiles, computers, farm equipment, construction equipment recreation, heavy equipment boats, industrial equipment, machinery, marine equipment, medical equipment, mobile homes, mobile phones, office equipment, telephones, trucks, vehicles

Membership Requirements



- The individual must have been in the repossession business for a minimum of two years under the present ownership
- Membership is available to any person whose primary business is recovery for others of personal property
- The applicant must be properly licensed as required by their state and/or local authorities
- Membership is granted to individuals, not business entities
- Every applicant must pass an an extensive background investigation

Individuals who meet the minimum requirements above may call ARA's Home Office at (972) 755-4755 to request an application

2009 – 2010 Board of Directors



- Jim Hall, President
- Joe McOwen, Vice President
- Chris Dunleavy, Secretary/Treasurer
- Art Blanchette, Immediate Past President
- Todd Abelhouzen, Director
- Art Christensen, Director
- Tom Crosby, Director
- Chris Finn, Director
- Paul Hallock, Director
- Mary Jane Hogan, Director
- Brian Long, Director

Executive Director: Les McCook

Connect with American Recovery Association



American Recovery Association Website

Repo.org is the website for the American Recovery Association. Designed for lenders and members, the site offers association information, the ARA Assignment center, industry news and events and an interactive blog.

American Recovery Association Online and Print Directory

ARA has created a secure, web-based member directory on our website for the lending community to access. We also mail more than 40,000 printed directories each year to lending institutions across the United States.

American Recovery Association Assignment Center

ARA provides clients with complimentary access to every ARA member through our secured assignment portal. This technology gives clients the ability to send assignments, view updates, condition reports and invoices with all accounts directly through the web.

Events



Annual Convention

ARA hosts an annual convention that includes industry-related seminars, networking opportunities and much more. The convention is also the time when the membership nominates and elects new board members.

North American Repossessors Summit

The North American Repossessors Summit is an annual conference hosted by ARA. The summit is open to all recovery professionals and provides a collaborative environment for attendees to address challenges and complexities in the industry.

Industry Events

ARA's Executive Director and Board Members participate in dozens of events each year to promote the association and build relationships. Some of the events we attend include: Auto Finance Summit, Credit and Collection News Conference, NABD Collections Conference, NIADA Annual Convention, Vehicle Finance Annual Conference.

Some of Our Strategic Partnerships



Digital Recognition Network

In 2009, ARA signed a joint venture with Digital Recovery Network (DRN) to offer members LPR camera kits at extremely discounted rates. This program has helped our members locate vehicles and increase recovery rates and efficiencies – allowing them to better serve the lending community.

OPENLANE

The ARA Recovery Network on OPENLANE, the leader in online auctions, gives members the ability to price and post client vehicles for faster, more cost-effective remarketing.

Recovery Management Incorporated

ARA has a strategic partnership with Recovery Management, Inc. (RMI). RMI serves as a bridge between lending institutions and ARA's members, creating a more efficient collateral recovery and auction process.

National Independent Auto Dealers Association (N.I.A.D.A)

ARA is a preferred provider of the National Independent Auto Dealers Association (N.I.A.D.A.), Western Funding, Inc. and Alabama Telco.



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