



RunBuggy

Transport Security in the Repo Community

October 2025

Agenda

Who is RunBuggy?

Security and Theft: What We are Seeing in Transport

Virtual & Physical Vulnerabilities

Lender Expectations As We See Them

What Stakeholders Can Do. What Agents Should Do

Q & A

Who Are We?



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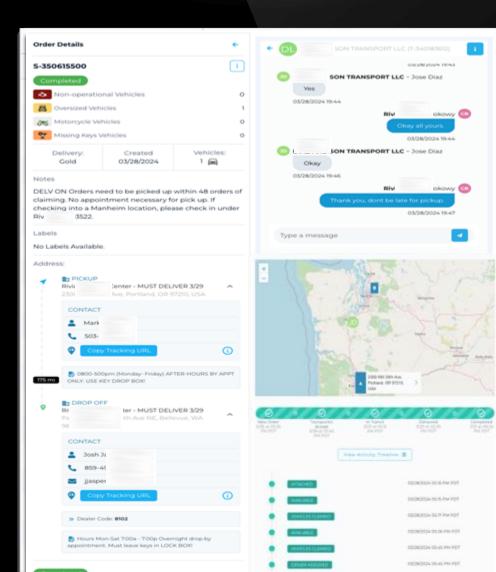


RunBuggy is a technology company that connects car shippers and transporters, integrating transportation into your tech stack.

RunBuggy MARKETPLACE™ is a Transportation-as-a-Service solution using a moderated, cloud-based logistics platform and best-in-class customer service to help delivery cars faster, at less cost, and with greater efficiency than ever before.

RunBuggy HITCH™ is a SaaS solution that connects a company's own Drivers, Partner Transporters and Vendors with the RunBuggy MARKETPLACE™, providing a single secure command center for all transportation management.



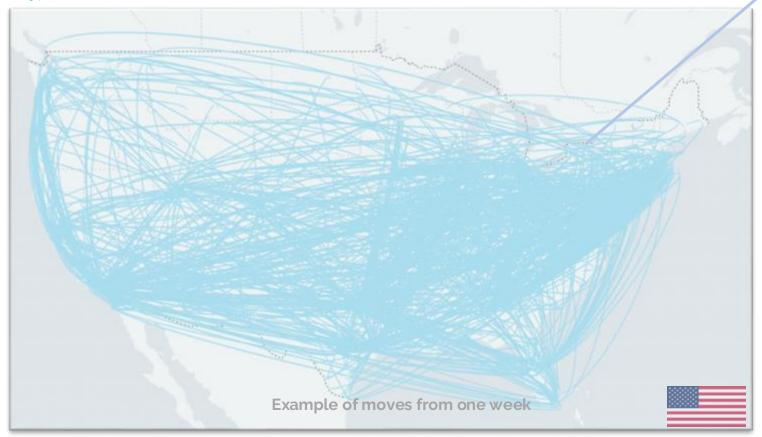


RunBuggy Marketplace

Transportation As A Service

International Network

Instant Supply Chain Resilience 17,000+ Drivers Onboarded U.S. + Canada





















Every Use Case

Any Point to Any Point. Across the Country.

Full Loads

Partial Loads

Routine Moves

Deviations

Dealer to Dealer

Consumer Direct Deliveries or Pickups

Enclosed

High End / Unique

Remarketing / Repo to Auction

Inoperable Vehicles

Omnichannel Retailing

... And More.



____ Security and Theft: The Problem





Security and Theft: The Problem



Clients who allow agents to coordinate 100% of their transport directly,

Somewhere in this chain, the release order is intercepted or manipulated, and a transporter shows up to your lot with **seemingly legitimate documentation**

- 1. **Vet every transporter** thoroughly. If it didn't come from the client or auction directly, question it.
- 2. **Document** everything. Who sent the release? Who's picking up? Who confirmed the transport?
- Have the transport companies send valid workers' compensation insurance certificates from their carrier.
- 4. Push back. If you're uncomfortable or something doesn't feel right, **stop the release** and get written confirmation from the client
- 5. **Educate** your clients. Let them know this is happening. Many of them don't realize the risk they're creating.

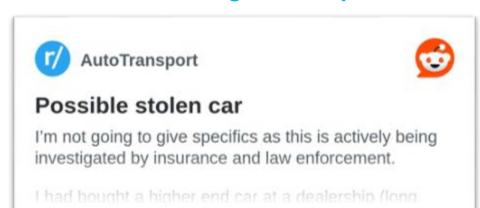


MUCH Bigger than Repo or Remarketing!



<u>----</u> Security and Theft: What We Are Seeing In Transport







MUCH Bigger than Repo or Remarketing!

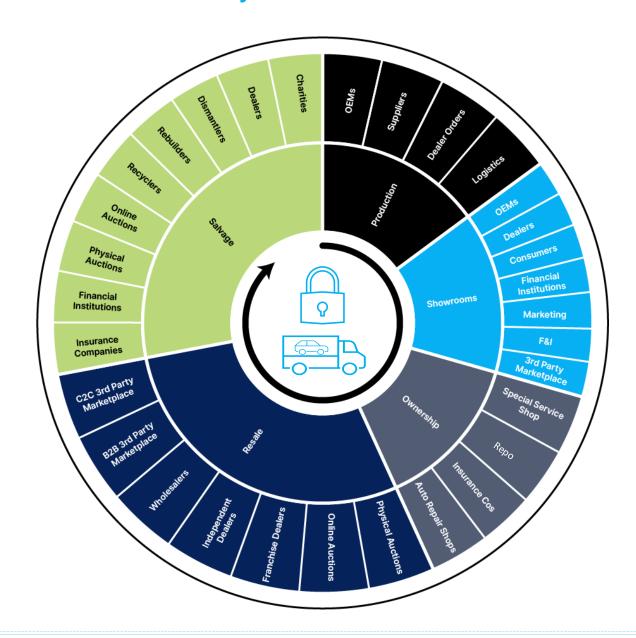








———— How to Protect the Entire Ecosystem





——— Nothing is Foolproof



Manage Risk with a Strong Security Posture

The security status of an enterprise's **networks**, **information**, **and systems** based on information security <u>resources</u> (e.g., **people**, **hardware**, **software**, **policies**) and <u>capabilities</u> in place to manage the defense of the enterprise and to react as the situation changes.

https://csrc.nist.gov/glossary/term/security_posture



——— Nothing is Foolproof



Manage Risk with a Strong Security Posture

Improve robustness and resiliency with **overlapping layers and redundancy**

Effective overlap creates a multi-layered defense where different tools can catch threats the other missed, and redundancy ensures continuity by eliminating single points of failure



Professional Criminals

High Dollar Vehicles



Professional Criminals

High Dollar Vehicles







Vulnerabilities in People, Processes, Policies



Vulnerabilities in Technology



Professional Criminals

High Dollar Vehicles



Physical Vulnerabilities



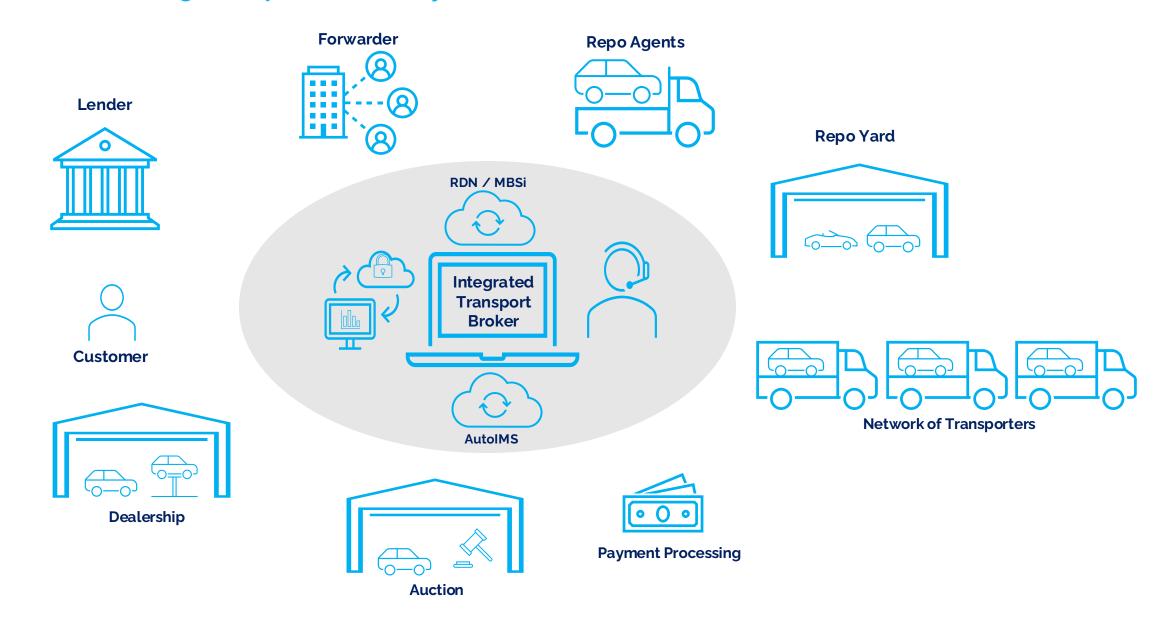
Vulnerabilities in People, Processes, Policies



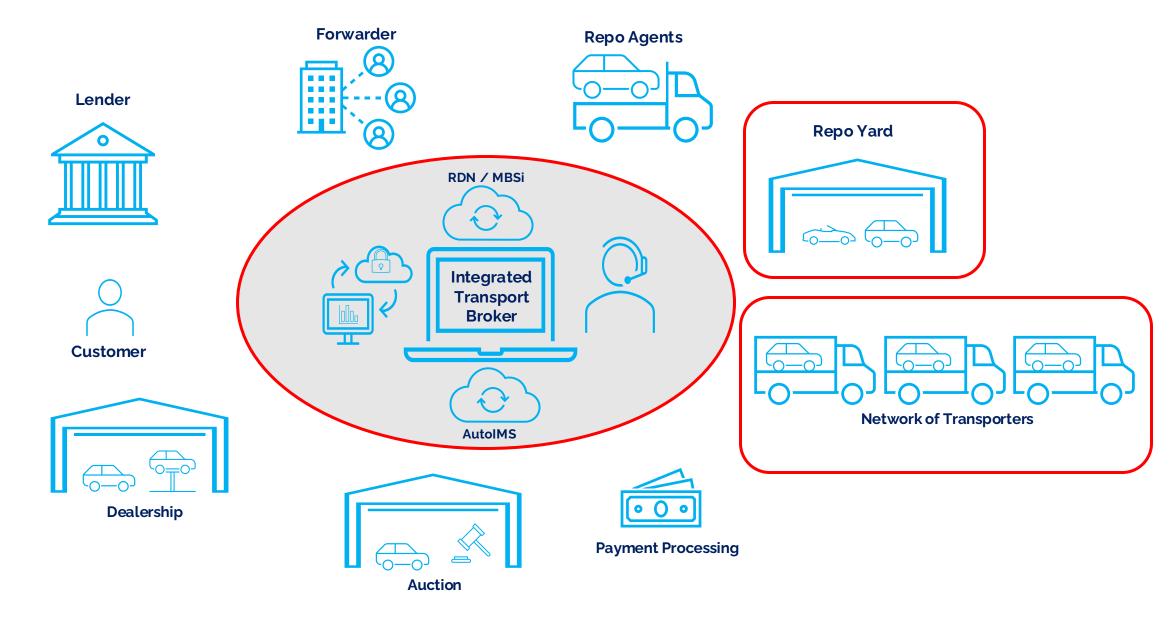
Vulnerabilities in Technology



____ Remarketing Transportation Ecosystem

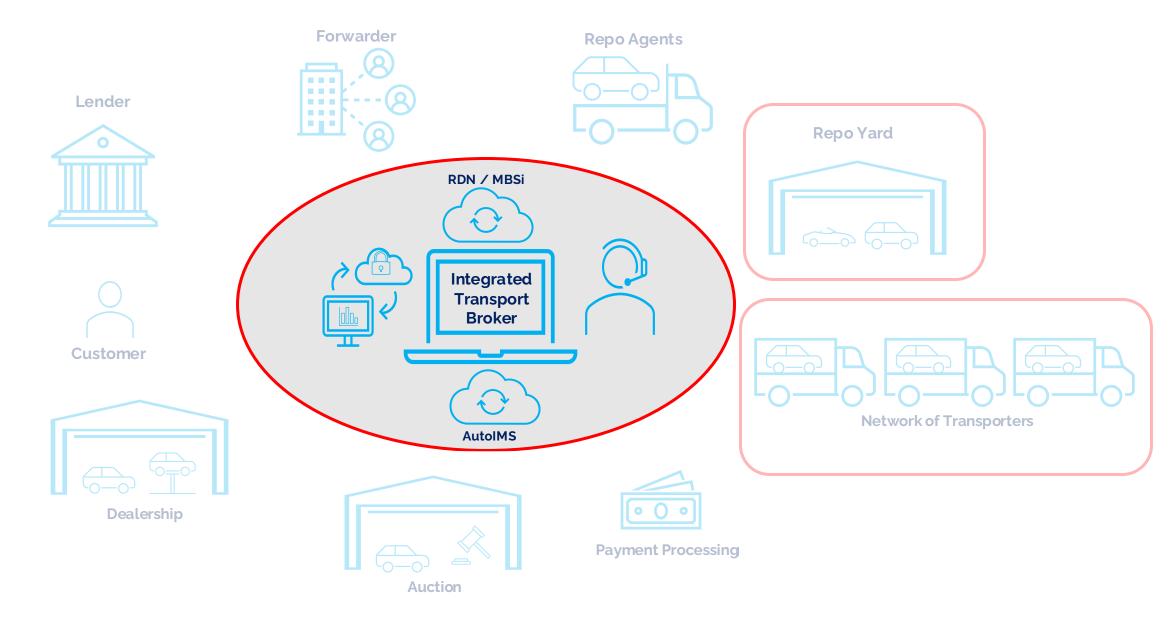


<u>----</u> Remarketing Transportation Ecosystem: Focus for Today's Conversation





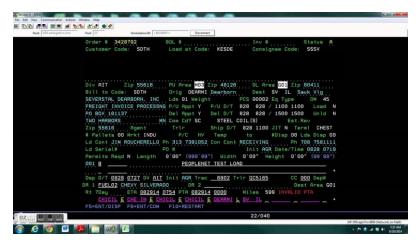
———— Remarketing Transportation Ecosystem

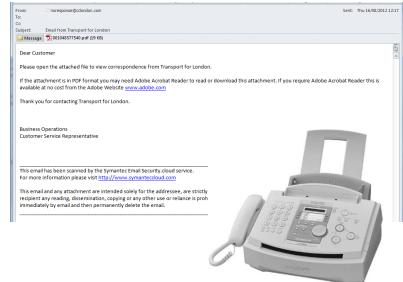


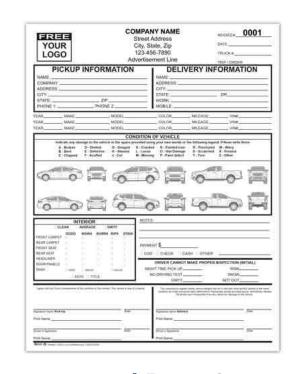


———— Legacy Transportation Data Ecosystem

Standardization for communication is difficult!







Archaic Systems

OEM: AS400

Manual Processes and Communications

One to one communication threads

Fragmented Data Sources

Inconsistent, primitive, analog

No integrations or commonality

Email and Fax

Paper Bills of Lading



Bank-Grade Cybersecurity

Battle-tested, proven cybersecurity protection for every transaction

Transportation platforms processes millions of transactions and millions per month in payments from shippers and fares to transporters.













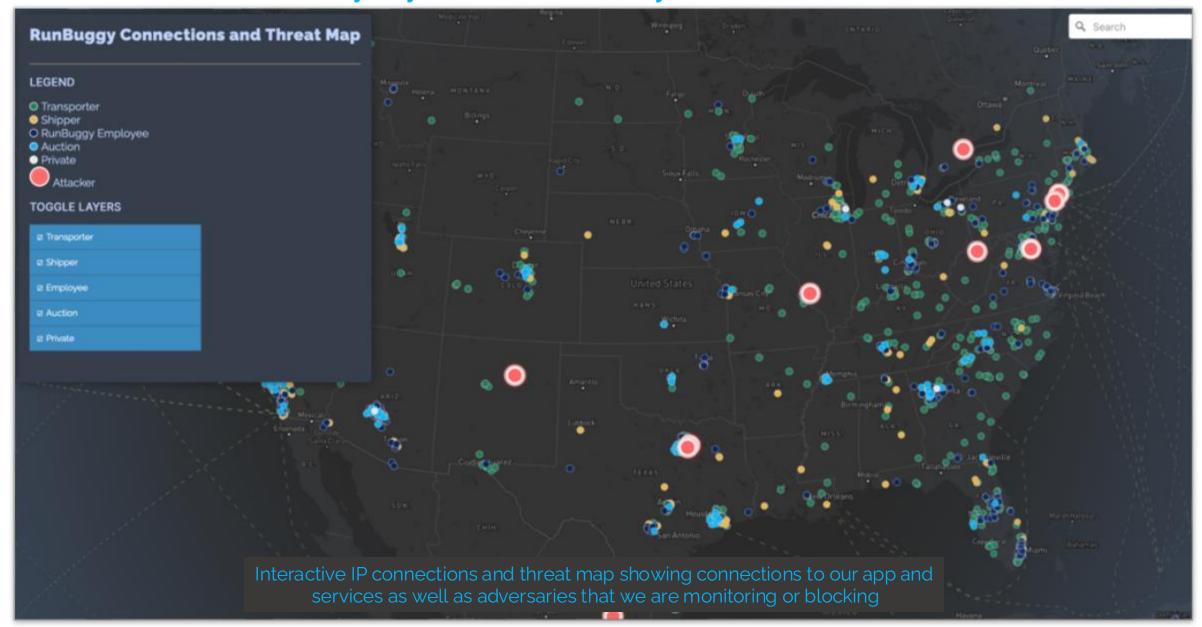
Global OEMs, Lenders, and Large Enterprise Accounts Require This



Why?



<u> ----</u> Professional Bad Guys: Cyber Threats Are Everywhere



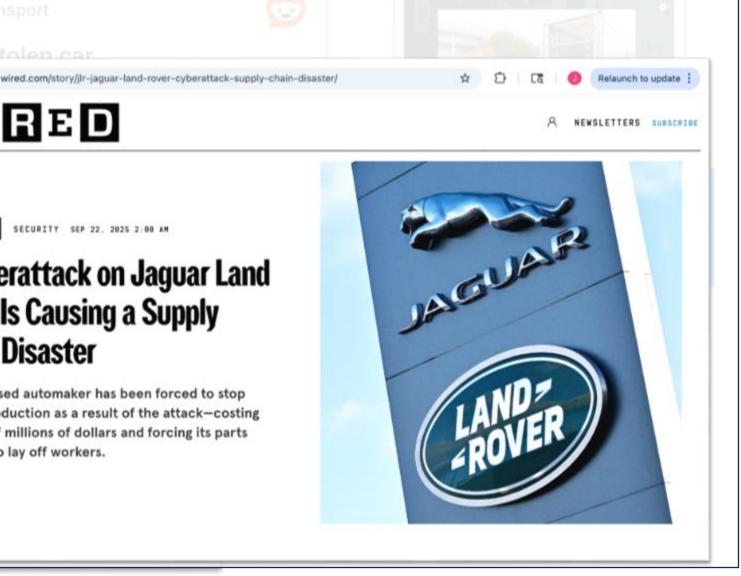


Security and Theft: What We Are Seeing In Transport



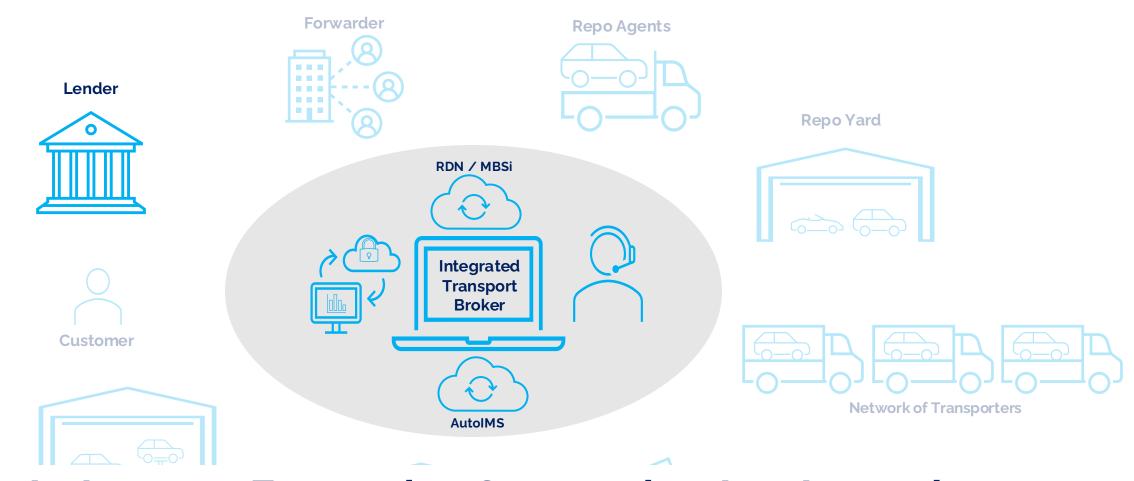
Procurement and cybersecurity departments are trying to prevent this with companywide protections; not limited to vendors of one department







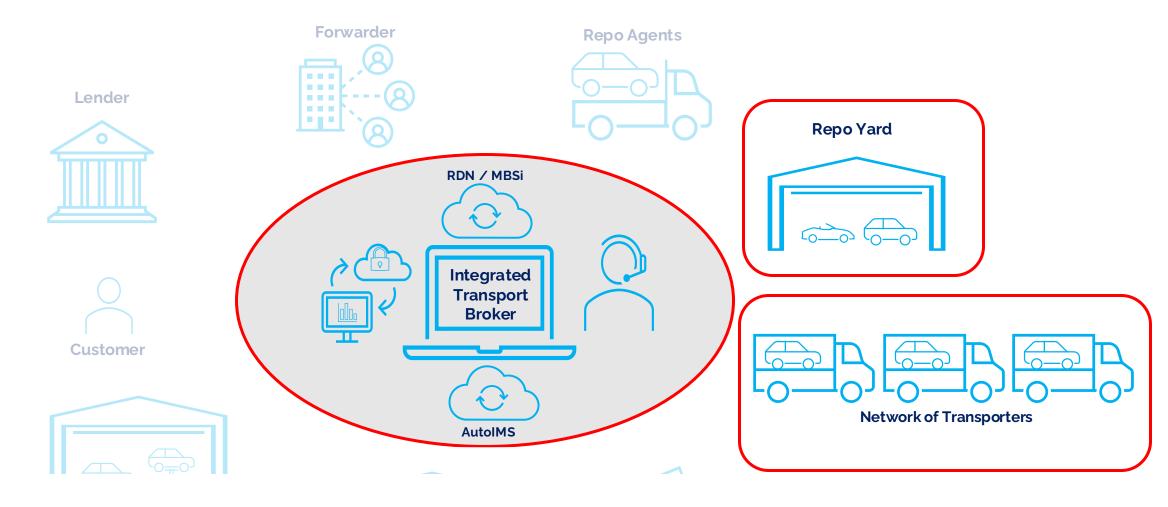
———— Remarketing Transportation Ecosystem



<u>As Long as Enterprise Companies Are Around,</u> <u>Technology is Not Going Away</u>



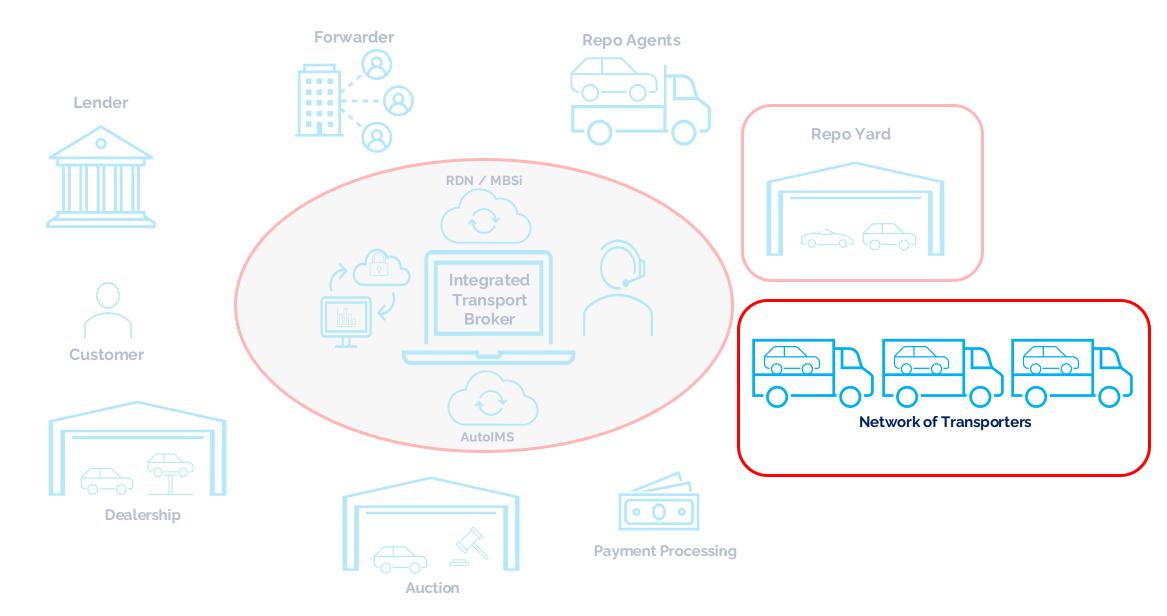
———— Remarketing Transportation Ecosystem



Social Engineering, Phishing, Weak Processes



____ Remarketing Transportation Ecosystem





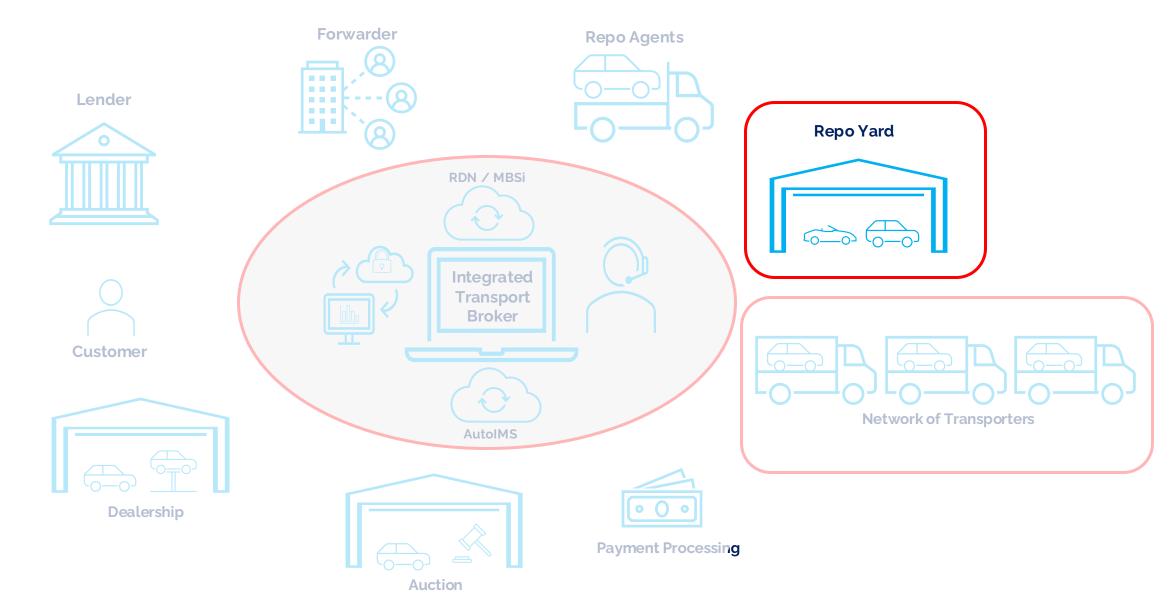
——— Network of Transporters

Vulnerabilities in People, Processes, Policies

- Double brokering
- Providing identifying information on load boards
- Not using appropriate processes and authorized systems in place 100% of the time
 - 1. <u>Bad guys monitoring, probing for weakness</u>
 - Fake or impersonated credentials
 - Sometimes, no impersonation needed; weak processes and key handover at pickup
 - Go pick up vehicle, take where they want
 - 2. <u>Bad guys intercepting information, setting up innocent transporters to pick up and drop off what they think is a legitimate order</u>
 - Original pick up location
 - NEW drop off location accessible to bad guys
- If the pickup location was not involved in creating the order, they are often clueless



____ Remarketing Transportation Ecosystem



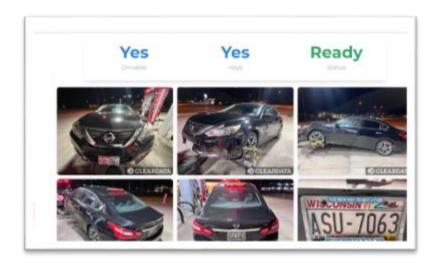


Physical Vulnerabilities

- More Repo volume = more offsite lots = more complexity and barriers to secure
- Utilize layers of security: ensure the perimeter, entrances, building doors, and windows are well lit. Install alarm surveillance systems.
- Organize and secure sensitive information, and protect PII

Vulnerabilities in People, Processes, Policies

- Use the Systems in Place 100% of the time
 - Communicate through secure, trusted platforms
 - e.g. ClearData securely notifies integrated Transport Partners
 - Online scheduling creates digital record, does not allow double booking
 - Modern transport providers have their own branded App.



Updated statuses trigger transport in system through secure integrations

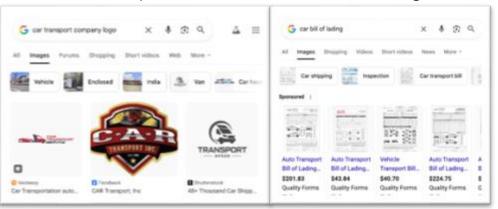


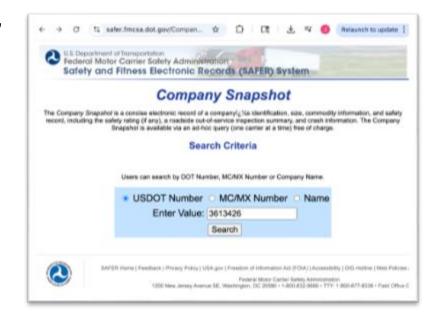


Vulnerabilities in People, Processes, Policies

- Harden Processes
 - Do not accept paper BOLs
 - Demand complete, clear, CONSISTENT documentation
 - Verify the Shipper and Destination
 - Sometimes an unsuspecting Transporter
 - Destination should be Auction!
 - Verify the Transporter
 - Does Transporter, Driver, DOT, Truck Identifier, Insurance, Driver's License information all match what is in the system?
 - How long have they been in service?
 - Ratings, complaints?
 - https://safer.fmcsa.dot.gov/CompanySnapshot.aspx
- Do not accept manual change order requests
- Hold partners accountable
 - Reputable, insured, vetted partners

Paper documents are easier to forge









Vulnerabilities in People, Processes, Policies

- When in doubt, communicate!
 - See something, say something
 - Lender, Forwarder, Transport Broker, ARA, Law Enforcement

Time is of the essence!

https://www.fbi.gov/investigate/transnational-organizedcrime/cargo-theft

Call 911 if you are in immediate danger.

File a police report with your local or state law enforcement agencies.

Call 1-800-CALL-FBI (1-800-225-5324).

Submit a tip online at <u>ic3.gov</u> or <u>tips.fbi.gov</u>.

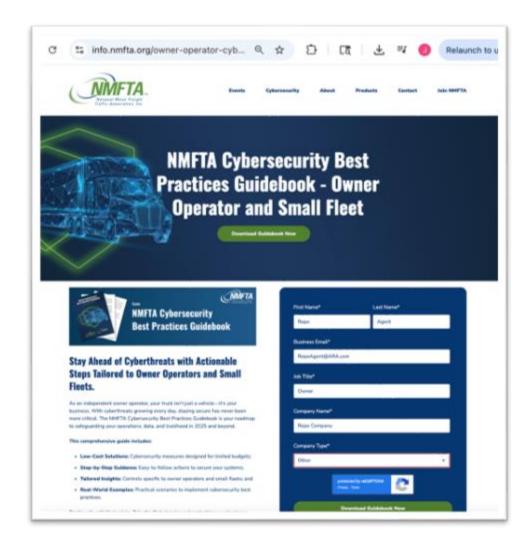






Vulnerabilities in Technology

- Cybersecurity Hygiene
 - Credential and Password Management
 - Who still has an account?
 - No sharing accounts
 - Your login/password information is likely on the dark web (unfortunately, we've seen it)
 - Training
- Resources
 - https://info.nmfta.org/2025-supply-chaincybersecurity-trends
 - Targeted to the resource-constrained Small Business





---- Multiple Tiers

Consumable, bite sized, recommended actions

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---- What Agents Should Do Useful Links

1. Sign up directly with the Transport Brokerage who has a relationship with the Lender/Forwarders

And/Or

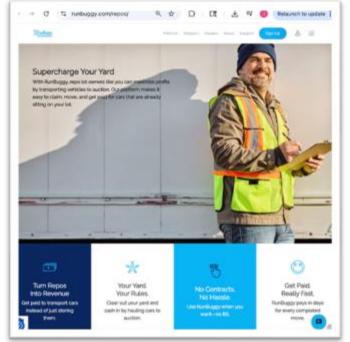
2. Recommend a Trusted Transporter

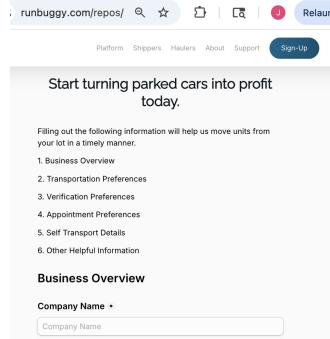
RunBuggy:

RunBuggy.com/repo

Montway:

Jack.Dimkov@Montway.com







———— What Agents Should Do

Calls to action

Harden your system of People, Process, Technology
Use the secure systems in place
Step up your own Processes

Sign up with Transport Company directly

- 1. Move the cars **yourself**
- 2. Designate your **preferred** Transporter
- 3. Receive secure notifications and updates

Communicate

See something, say something



Thank You

For more information, please contact

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---- RunBuggy.com/Security

How We Help Keep Your Vehicles Secure

- In-System Visibility & Digital Documentation
- Zero-Trust Security
 - Passwordless Authentication No shared passwords, reducing the risk of cyber fraud.
 - Advanced Encryption & Continuous Monitoring Our in-house security team actively monitors for suspicious activity, exceeding cybersecurity standards.
- Robust Transporter Vetting and Monitoring
 - **DOT Compliance & Safety Checks** We ensure transporters meet federal safety and operational regulations.
 - Insurance Verification Every carrier must maintain the required coverage before moving a vehicle.
 - **Business Validation** verify company credentials, eliminating fraudulent operators before they enter the marketplace.



———— Robust Safety and Security

How Do I Know I'm Releasing the Vehicle to the Right Transporter?



Zero-Trust System Architecture



Robust Transporter Vetting and Monitoring



Real Time Transparency and Digital Documentation

RunBuggy uses passwordless authentication.

All users required to have their own unique login, including Drivers: **no password sharing**

Security by design: advanced encryption and continuous activity monitoring by in-house Security Team

Award winning cybersecurity thought leadership, exceeding SOC2, NIST, and CSF requirements





For a deeper look, visit runbuggy.com/security

Transporter vetting and verification is a condition of participating in Marketplace

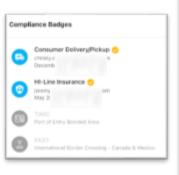
Includes:

- **Time** in Operation
- Required Operating Authority and Insurance
- Other monitoring criteria including background checks

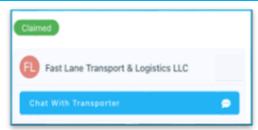
Compliance Badges and Transporter Ratings

Heightened requirements for selected moves

Objective ratings



Shipper should only release the vehicle to the Transportation company and driver <u>currently displayed in RunBuggy platform</u>



Authentic Bills of Lading are generated by signatures in the **RunBuggy Mobile App**





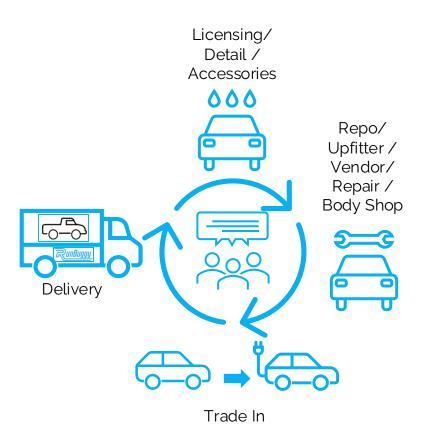


<u>----</u> 3rd Party Portal: Vehicle Readiness Confirmation and Transporter Verification

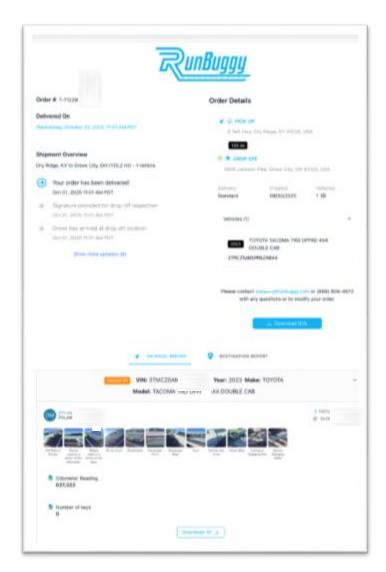
Delivered to You Directly



Confirm Drivable | Ready | Keys



3rd Party Portal **coordinates multiple external and internal stakeholders and "get ready" functions;** vendors, transporters, customers



Confirm Official Transport Company and Driver



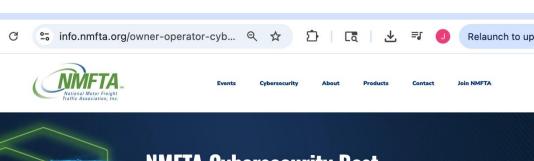
---- What Agents Should Do Useful Links

https://info.nmfta.org/nmfta-cybersecurity-best-practices-guidebooks

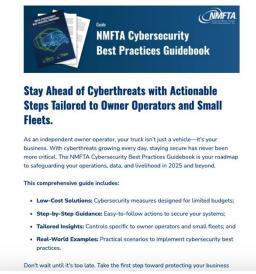
https://safer.fmcsa.dot.gov/CompanySnapshot.aspx

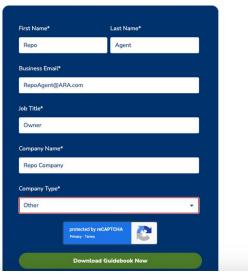
https://RunBuggy.com/repos

https://www.nist.gov/cybersecurity-and-privacy





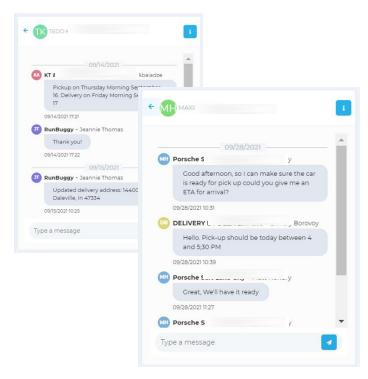






____ Integrated Communication Tools

Driving Better Experiences



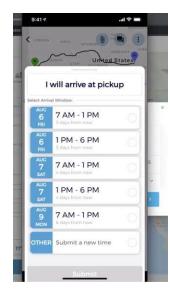
Active order chat – shipper/carrier



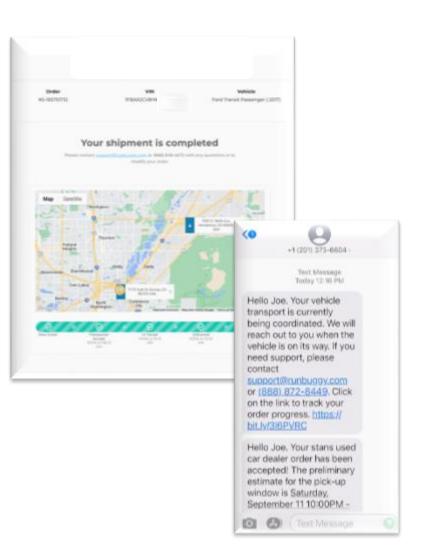
Gate Passes or releases attached to each order



Carrier location tracking



Dynamic, VIN-level Transporter ETA

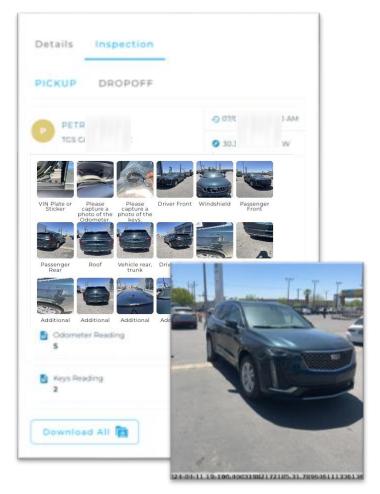


White-labeled customer scheduling & updates

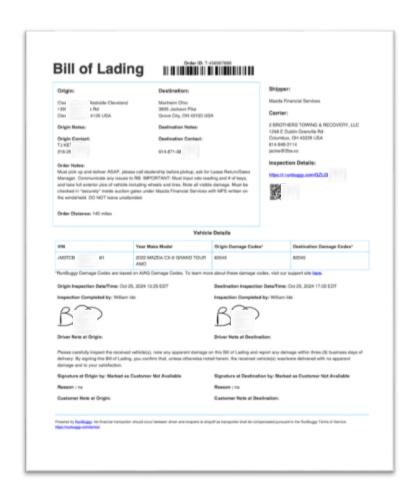


<u>----</u> Order Transparency

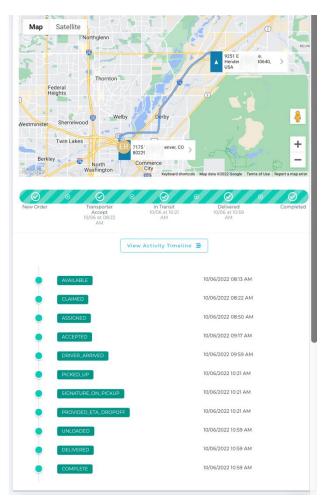
All Events and Data Can Be Pushed to Internal and External Stakeholders



Pickup and dropoff pictures: geotagged and time stamped



Digital Bill of Lading



Event statuses captured and communicated in real time

